

Columbus REALTORS® just created a seat at the table for a **Government Affairs Director!**

Are you an expert in politics and public policy? Are you a self-starter? Do you possess exceptional communication skills and have a proven track record of building meaningful relationships with public elected officials and key stakeholders?

We may be looking for you!

Columbus REALTORS® is seeking a Government Affairs Director to lead our advocacy and political efforts at the local level, working closely with elected officials, policymakers, and industry leaders to advocate for and advance our organization's priorities.

Every day will be different, and there is an abundance of opportunities to grow personally and professionally!

This position will be responsible for monitoring political, legislative, and regulatory issues affecting the real estate industry in Central Ohio and providing guidance to our organization's CEO, Leadership, and our members.

We are looking for a persuasive, confident, outgoing individual to travel throughout central Ohio, supporting our members and building coalitions. Strong Self-Management, Personal Accountability, and Presentation skills are a must. The individual we select will be a team player with a strong balance between confidence and humility.

If you have a thirst for learning, a strong drive to do what is right, with an appreciation for the history of our Association, this position could be for you!

Come join the Columbus REALTORS® team and work for a professional trade association comprised of over 9,400 real estate professionals engaged in the real estate industry. At Columbus REALTORS®, you will play a part in shaping public policy as the landscape of Columbus Real Estate continues to evolve.

Responsibilities include:

- Maintaining a broad understanding of federal, state, and local political issues affecting the real estate industry
- Tracking proposed legislation impacting land use policy and the real estate industry
- Assisting the Association in determining positions on public policy and promoting those positions to local governments
- Coordinating with Ohio Realtors® and NAR Government Affairs staff when required to collaborate on relevant matters
- Staying ahead of current industry challenges and changing landscape
- Gathering and disseminating relevant information that impacts the Real Estate industry

- Identifying emerging legislative concerns and developing a proactive strategy to address those concerns to benefit members and the community
- Maintaining a thorough understanding of issues
- Attending local government meetings regularly
- Broadening members' awareness of political and policy matters through newsletters, website articles, video updates, social media, and presentations at brokerage sales meetings, membership meetings, or other speaking opportunities
- Promoting grassroots political involvement by REALTORS® through advocacy and engagement
- Coordinating candidate interview process for local public office and assisting the CORPAC Governing Board in recommending candidates to receive CORPAC support
- Complying with Campaign Finance laws
- Serving as liaison to all Government Affairs committees, providing support including preparation of agendas, minutes, and other materials
- Building strategic and key relationships with members and public officials
- Explaining complex information to staff, members, and leadership by converting to layman's terms
- Guiding members through complex political and policy discussions to ensure their understanding of the political impact
- Creating and delivering impactful, and engaging presentations to membership and stakeholders as needed
- Maintaining a presence with stakeholders, members, and public officials
- Representing Columbus Realtors® at fundraising and community events
- Building relationships with National, and other Local and State associations

Knowledge and skills required:

- Strong Interpersonal Skills
- Robust written and verbal communication skills
- Organizational and planning skills
- Strong attention to detail
- Ability to:
 - Prioritize and manage multiple projects
 - Understand policy and legislation
 - Put complex information into layman's terms
 - Create and deliver presentations

Experience:

We are looking for an individual with 4+ years of experience understanding, and effectively conveying relevant policies and societal issues to members of their association and volunteers, to create unity, trust, and solidarity within the real estate community. A proven track record working with Local Government, grassroots organizations, and membership advocacy building established relationships with public officials is a must!

Education:

- Bachelor's Degree preferred or equivalent experience in Campaign, Lobbying, or Government Affairs
- Knowledge of the Real Estate industry and political landscape is a plus!

Salary and Benefits:

The salary range is \$75,000-\$95,000 yearly depending on experience. The compensation package includes a 401(k) with match and Medical, Dental, and Vision Insurance.

To arrange a confidential interview, send **Resume** by responding to this ad or contact Amanda@successfulhiring.com

About Columbus REALTORS®:

Columbus REALTORS® was founded in 1908 and provides leadership for the REALTOR® community by protecting the interests of its members, promoting their value to the real estate consumer, setting high standards for professional practice, and advocating private property rights.

- We believe that REALTORS® add long-term value to the real estate transaction.
- We believe that the REALTOR® designation represents the highest standard of ethics and professionalism in the practice of real estate.
- We believe in a commitment to lifelong learning, and personal and professional development.
- We believe that the organization and its members have a responsibility to contribute to the health and welfare of our community.
- We believe that by acting in the best interests of REALTORS®, we also act in the best interests of the real estate consumer.
- We believe in the protection of individual property rights.
- We believe in the representation and protection of the interests of all REALTORS®.