

Senior Advisor – Health Care Policy

Position Summary:

Working independently or as part of a team, the Senior Advisor will advise clients regarding health care policy issues, with a solution oriented perspective. Common client priorities include a wide variety of state, federal health care and Medicaid policy, including benefit package design, home and community based services waivers, provider requirements, reimbursement methodologies; including hospital, physician, and specialty areas of behavioral health, developmental disabilities and other long term services and supports areas. This position requires strong analytical, oral and written communication skills; the ability to work with diverse individuals, health care organizations and stakeholders, and think strategically.

Essential Job Functions:

- Research health care policy issues, with a particular priority on Medicaid and reimbursement related issues. This requires highly disciplined attention to the legal and regulatory requirements, and federal and state law.
- Interact with potential and ongoing clients to assess their needs and determine strategies to address their issues.
- Develop and bring new client business to the firm.
- Develop and deliver public presentations for client meetings, conferences, etc.
- Regular ongoing monitoring of various health and governmental publications with particular attention to client related issues. Development of blog postings on the same topic.
- Develop blog postings approximately once per week.
- With more complex projects or those involving a team of individuals, more explicit project management skills are required, to organize and monitor the work of the team, and maintain communication within the team and with the client, in accordance with timelines and specifications.
- Administrative responsibilities associated with developing and managing client accounts, developing engagements, billing etc. Timekeeping is maintained with 15 billing units on a client specific basis.
- Interact/collaborate with attorneys or government relations staff on joint engagements.

Knowledge, Skills and Abilities:

- Practical and policy experience with multiple areas of services/eligibility categories for Medicaid, including knowledge of reimbursement formulas and requirements; such as hospitals, long term care, behavioral health,

developmental disabilities, child welfare and home and community based waivers.

- Demonstrated subject matter expertise.
- Experience with analysis of policy and quantitative, data analytic experience.
- Excellent writing skills.
- Proficient with Microsoft Office Word, Excel, PowerPoint.
- Proficient with public speaking and presentations.
- Curiosity and interest in exploring new areas and issues.
- Ability to manage work projects, seek assistance as needed and meet timelines
- Knowledge of the state budget process
- Commitment to teamwork
- Work hours are normal workday hours, 8-5pm with some flexibility, but requires evening/weekends and travel around the state and outside Ohio for client specific engagements that are planned in advance.
- Preferred skills and abilities:
 - Clinical or programmatic experience in some area of healthcare.
 - Medicare policy knowledge and experience.
 - Direct experience with some aspect of the state budget process
 - Responsibility as a state government employee in any of these Medicaid or programmatic areas.
 - Project management software experience.

Experience and Education:

- 3 – 5 years of experience in related field, preferably in clinical, legal or health care policy or regulatory area.
- Bachelor's degree in related discipline or combination of equivalent education and experience. Master's degree or advanced degree preferred.

If you are interested in applying for this position, please forward your resume to employment@vorys.com.