



### **Director of Government Affairs (#2014003)**

The **Ohio Restaurant Association (ORA)** is the leading not-for-profit business trade association committed solely to furthering Ohio's foodservice industry. Founded in 1920, the ORA is backed with more than 90 years of industry experience. We exist to help our members, who employ more than 500,000 Ohioans – the cornerstones of their communities – to build customer loyalty, rewarding careers and financial success.

### **Position Summary**

This senior level full-time position with benefits, including 401(k) with profit sharing, is responsible for creating, managing and measuring the success of all government affairs activities in support of our strategic plan.

### **Position Responsibilities**

Manages the government affairs functions of the association including:

- Representing ORA and the ORA Education Foundation to members of the Ohio General Assembly, the governor's office, state agencies, departments, boards and commissions
- Representing the association with allied interest groups and coalitions
- Serving as the liaison with the National Restaurant Association on state government and political matters
- Developing the strategies and managing the process to raise funds for the association's PAC
- Serve as the primary advisor for allocating those funds
- Represent the association at legislative fundraising events
- Serve as the staff liaison to the Government Affairs Committee and other committees as assigned
- Manage the association's grass roots program and annual Lobby Day
- Other related duties

### **Required Education and Work Experience**

Bachelor's degree in political science, business, communications or other appropriate discipline, CAE and Juris Doctor a plus. Superior critical thinking and written communications skills. Must be independent and able to manage multiple tasks with ease. At least five years' experience as a lobbyist, public official or senior staff at the state or county level. Specific experiences should include interacting with government, preferably in Ohio and with the General Assembly. Successful at PAC fundraising and familiar with small business/restaurant issues. Must have a knowledge of not-for-profits and working with volunteer leaders. Excellent public speaking skills. Proficient with the Microsoft Office and other related software.

Please send resumes and salary requirements by Friday, Sept. 26, 2014 to [oracareers@yahoo.com](mailto:oracareers@yahoo.com). Please include the position and position number in the subject line of the email.